

REGISTRATION

Register by mail or online at www.maseaonline.org

Name _____

Address _____

City _____

State _____ Zip _____

Phone _____

Email _____

Fees:

Join MaSEA and enjoy the member discount. MaSEA associate membership is \$70. Call 800-342-0031 for an application.

Member	\$250
<i>Early discount by April 19th</i>	\$220
Non Member	\$275
<i>Early discount by April 19th</i>	\$250
Guest and non-conferee – Saturday banquet dinner & entertainment	\$50
Guest – Breakfast	\$15
Optional Friday dinner at Brazilian Grill (per person)	\$33
Member Annual Meeting only	no charge
<i>Lunch for non-conferees and guests</i>	\$23

TOTAL ENCLOSED \$ _____

Payment:

Please mail your check made out to MaSEA to: MaSEA, P.O. Box 2263, Peabody, MA 01960-7263. Registration should be made as soon as possible as seating is limited.

Room Reservation:

For hotel reservation call the **Resort and Conference Center at Hyannis** at 866-828-9111, and mention MaSEA to receive the special room rate of \$140 + tax per night (up to 2 persons). *Please register with the hotel by May 1 to guarantee your MaSEA discounted rate.*

Questions:

Visit our website at MaSEA or call 800-342-0031.



P.O. Box 2263
Peabody, MA 01960-7263

Massachusetts
Society of
Enrolled Agents

2010 ANNUAL CONFERENCE



June 12, 2010

Resort and Conference Center at Hyannis

PROGRAM

Reasonable Compensation

Learn the IRS' definition of Reasonable Compensation. Learn to recognize the problem areas. Determine if your C Corporate clients are taking too much in compensation and what can be done about it. Determine if your S Corporate clients are taking too little in compensation and what can be done about it. Learn how to "audit proof" your clients.

Payroll Tax Audits

What is the IRS looking for in payroll tax audits? Improve your knowledge: which of your clients are prime targets for employment tax audits and learn what you can do now to reduce exposure to payroll tax audit penalties and interest. This knowledge will better prepare you to defend your clients.

The Ugly 1040

Meet Irwin R. Ugly and his lovely wife Ursula AND a multitude of tax problems these new clients bring to you. This fast-paced two-hour program will challenge even the most experienced of tax professionals. Test what you know and how to apply your knowledge in this multifaceted presentation of Filing the UGLY 1040.

Assisting Aging Taxpayers

Participate in an eye-opening discussion on assisting America's Aging Taxpayers. Discover ways you can be of greater service to older taxpayers. Tax returns for older taxpayers are not always simple. Learn how the tax professional can assist their aging taxpayers and very importantly, discover how what we learn can be applied to an aging tax professional.

Let's Die and See What Happens

This presentation is on the basics of the duties of the Executor or Executrix. Designed to assist taxpayers and tax professionals, when called into service administrating the Estate. Know the rules; know the responsibilities and obligations of this very important appointment. Learning these responsibilities will help avoid lawsuits.

SCHEDULE

Friday Night

7:00 pm Dinner with your colleagues (optional)

Saturday

7:00 am Check-in and breakfast
8:00 am Reasonable Compensation
10:00 am Payroll Tax Audits
12-1:30 pm Lunch and Annual Meeting
1:30 pm The Ugly 1040
3:30 pm How to Assist Our Aging Clients
5:30 pm Cocktails
6:00 pm Banquet Dinner
7:00 pm CPE: Let's Die and See What Happens: Executor/Executrix
8:00 pm Installation of Officers
9-11:00 pm Dancing to the music of the Anytime Band

DIRECTIONS

Resort and Conference Center at Hyannis

35 Scudder Avenue (West End Circle), Hyannis, MA 02601
Phone: 866-828-9111

From Boston – Logan Airport: Follow Rte. 93 South to Rte. 3 South to the Sagamore Bridge and onto Rte. 6 East. Follow Rte. 6 East to Exit 6. Then follow directions below*.

From Western Massachusetts: Follow Rte. 495 South to Rte. 25 East to the Bourne Bridge and merge onto the rotary. Take the 4th exit off the rotary (IHOP will be on your left). Follow until you reach a set of traffic lights. Take a right at the lights onto Rte. 6 East. Follow Rte. 6 East to Exit 6. Then follow directions below*.

From New York, Connecticut and Rhode Island: Follow Rte. 95 North to Rte. 195 East to Rte. 25 to the Bourne Bridge. Take the 4th exit off the rotary (IHOP will be on your left). Follow until you reach a set of traffic lights. Take a right at the lights onto Rte. 6 East. Follow Rte. 6 East to Exit 6. Then follow directions below*.

* **FROM RTE. 6, EXIT 6:** Take a right off the exit onto Rte. 132 South. At the 4th set of lights turn right onto Bearses Way (towards Hyannis West End). Continue straight through 2 sets of lights. Bear right at the fork. At the next set of lights turn right onto North St. Continue straight to the rotary. Take the 2nd exit just after the Paddock Restaurant. *Resort and Conference Center at Hyannis* will be on your left.

FEATURED SPEAKER

Beanna J. Whitlock, EA, CSA

Beanna Whitlock is an Enrolled Agent and has been the owner of a private tax and financial services practice in San Antonio, Texas for the past 41 years. She is accredited as a Certified Senior Advisor and is skilled in working with seniors to plan for retirement needs. She served as the Director of the IRS National Public Liaison from 2003-2004.



Beanna is an author and instructor specializing in partnership and limited liability company issues with a focus on IRS taxpayer representation, and ethics and professional conduct. She is known for her fierce support of the tax professional community and the value the people in the business of tax bring to the voluntary compliance system. She has testified before Congress, the IRS Oversight Board, and the U.S. Treasury Department. She has been quoted in *Time*, *Newsweek*, *Accounting Today*, and other publications, and she was a featured tax professional on *NBC Nightly News* with Brian Williams.

Accounting Today has honored Beanna as one of the 100 Most Influential in Accounting from 1997 through 2003. She is a financial advisor holding Series 6 and 63 licenses and managing over \$14 million in investments for clients.

Earn 8 CPE Credits

We have entered into an agreement with the Office of the Director of Practice, Internal Revenue Service, to meet the requirements of the Code of Federal Regulations, Section .6(a) requiring maintenance of attendance records, retention of program outlines.